

How HPE GreenLake is rewriting the rules of ITaaS

What's holding you back from moving your business to the next level?

1

Agility needs are raising the bar: Organizations are challenged to be flexible and agile to support new business initiatives, provide IT service and data aggregation in new locations, and deal with surges in compute needs.

2

IT resources caught up in routine to-do lists: A survey conducted by IDC suggests that IT resources spend about 80% of their time on IT operations or undifferentiated heavy lifting.¹

3

Soaring data center costs: Organizations are struggling with the costs associated with upgrading and maintaining hardware assets.

Embrace these challenges head-on with IT as a service (ITaaS)

An all-in, turnkey solution that gives you hassle-free access—no need to own, manage, or understand the underlying resources—to various data center assets such as servers, storage, networks, and cloud-based infrastructure



Includes self-service capabilities for service provisioning and administration

Enables consistency and predictability of budget with a flat fee spread over your maintenance contract

Offers an excellent alternative to CAPEX models; various services can be bundled with a device

ITaaS for on-premises data center—the best of both worlds

- Brings cloud-like agility and simplicity into the data center
- Offers pay-as-you-go/grow capacity that enables delivery of ITaaS
- Provides a greater level of security with on-premises systems in your control
- Maintains scalability options, offers cloud bursting

The shift from build to consume is quickly gaining ground

By 2020, consumption-based procurement in data centers will outweigh traditional procurement with improved as-a-service models, accounting for 40% of enterprise IT infrastructure spending.²

53% of enterprises have repatriated or are considering moving workloads back to traditional infrastructure, but also want cloud experience on-premises.³

Experience cloud-like flexibility and on-premises control with HPE GreenLake

A hybrid infrastructure service that offers on-demand capacity and planning, combining the agility and economics of public cloud with the security and performance of on-premises IT. Choose from a catalog of complete, curated solutions that deliver IT outcomes with hardware, software, and expertise on-premises in a pay-per-use model.

Get rolling with outcome-based IT consumption

Depending on your needs, level of expertise, and in-house IT resources, choose between:

- Preconfigured, end-to-end HPE GreenLake solutions that deliver the fastest time to value for outcomes—Apache Hadoop, backup, open source database platform, and SAP HANA®
- Modular HPE GreenLake solutions that offer choice of infrastructure such as containers, Microsoft® Azure Stack, storage, VMs, high performance computing (HPC), and other technologies from HPE

7 reasons to choose HPE GreenLake

1

Scale up immediately

When needed, in minutes, not months

2

Pay as you grow

Pay only for the capacity you use above the minimum commitment

3

Reduce risk

Keep key workloads on-premises, with IT retaining control

4

Benefit from variable payments

Increase financial flexibility with no upfront outlay and payment that varies with consumption

5

Eliminate the cost of overprovisioning

Never pay for what you don't use above the minimum capacity commitment

6

Extend your team

Get help from our enterprise support team to plan your needs and simplify your hybrid cloud

7

Simplify your environment

With one portal, one contract, and one invoice

Consume IT on your terms. Visit hpe.com/greenlake

Check if the document is available in the language of your choice.



¹ "As a Service" IT Consumption Model for Digital Business Innovation, IDC Technology Spotlight, January 2018
^{2,3} Why You Need Everything as a Service, IDC info brief, March 2018