E360 Microsoft
Optimization

Helping You Make the Most of Your Microsoft Investments

E360 Microsoft Optimization combines people, tools, analyses and processes to help you make the most of your Microsoft technology investment. Our dedicated team of Microsoft experts will help you set goals and establish benchmarks for your journey on the road to the successful deployment of your Microsoft solutions.

CLOUD OPTIMIZATION

Most companies are seeing their year-over-year software spend increase. With many providers moving to a subscription model, consumption management has become a significant concern for many companies.

To help you stay on budget and mitigate cloud overspending, Entisys360 works with your team to monitor and manage your use of Microsoft cloud services through our Cloud Consumption Analysis tool. We can help you prioritize how to effectively apply governance when deploying new workloads or users.

Additionally, with the on-premises software asset management model now evolving into Cloud Service Expense Management (CSEM), per Gartner researchers, this has also become a concern for many companies. Entisys360 has the experts on staff to assist you in migrating to this new model.

SERVER OPTIMIZATION SERVICE MANAGEMENT

At Entisys360, we know that many concerns arise around "end of support" announcements. These include security, lack of internal resources to migrate or upgrade, and need for a technical roadmap.

Our in-house technical experts can provide you with 1) technical roadmaps that are custom designed for your environment; 2) a cost analysis and comparison so you can decide what works best for your organization, and 3) a comprehensive server review to optimize your current licensing and provide a server workload assessment to streamline resource utilization across servers.

CONTRACT NEGOTIATION

To address growing reliance on cloud services, you need to have a strategic plan in place and be more proactive on software and services renewals.

Further, you must also understand the often complex bundling of your providers' offerings. Chances are good that you may be required to purchase some features you may not use, or even want, for that matter. Identifying which bundled features have the same functionality as other products you are buying today is key to being more proactive in managing your software and services.

Entisys360 experts are here to help you identify your baseline requirements for licensing and will analyze these requirements in developing a purchasing strategy that you can use moving forward. Further, our experts can help you find ways to 1) optimize the use of licensed products—including servers and bundled software; 2) better understand vendor roadmaps; 3) understand the activity levels and needs of your users; and, 4) negotiate complex contracts.

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With Entisys360 Microsoft Optimization, your organization will benefit from:

STRATEGIC ANALYSIS & ASSESSMENT

Our experts will recommend the optimum licensing and software requirements for your environment including minimums for meeting compliance and governance thresholds.

HARDWARE & SOFTWARE REVIEW

Based on costs and risk, we'll make recommendations regarding migration for expiring software solutions.

ROADMAP UPDATES

Our team of experts will provide ongoing updates and access to the Microsoft product and services roadmap.

AUDITING ASSISTANCE

We'll help you navigate through the Microsoft software auditing process.

TECHNOLOGY SERVICES

We provide solution architecture, proof of concept and migration services that include full project management.

LICENSE MANAGEMENT

Entisys360 will work with your team to ensure that your Microsoft software and licensing contracts are managed and updated as required.

Contact us today at **microsoft@entisys360.com** to learn more about how we can help your organization make the most of your Microsoft investments.

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